



## National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

### ACCREDITED ESTATE PLANNER® (AEP®) DESIGNATION

The Accredited Estate Planner® (AEP®) designation is a graduate level specialization in estate planning, obtained in addition to already recognized professional credentials within the various disciplines of estate planning. It is awarded by the National Association of Estate Planners & Councils (NAEPC) to recognize estate planning professionals who meet stringent requirements of experience, knowledge, education, professional reputation, and character. As part of NAEPC's advocacy program, designation holders will be given priority in requests for referrals within each professional discipline that result from NAEPC promotion and advertising campaigns. In addition, NAEPC promotion and advertising will prominently feature the AEP® designation and the advantages of working with a professional who holds this special accreditation.

### QUALIFICATIONS & REQUIREMENTS FOR APPLICANTS APPLYING WITH 15 YEARS OF EXPERIENCE ONLY

An applicant for the **ACCREDITED ESTATE PLANNER®** designation must meet **ALL** of the following requirements as established by the National Association of Estate Planners & Councils:

1. **Credential requirement.** To be eligible to be considered for the AEP® designation, the applicant must provide documentation of being currently licensed to practice law as an Attorney (JD) or to practice as a Certified Public Accountant (CPA), or of being currently designated as a Chartered Life Underwriter® (CLU®), Chartered Financial Consultant® (ChFC®), Certified Financial Planner (CFP®), or Certified Trust & Financial Advisor (CTFA), in any jurisdiction of the United States of America.
2. **Professional discipline engaged in estate planning requirement.** The applicant must be presently and significantly engaged in "estate planning activities" as an attorney, an accountant, an insurance professional and financial planner, or a trust officer.

Estate planning encompasses the accumulation, conservation, preservation, and transfer of an estate through planning and implementation of an estate plan. The overall purpose of the estate planning process is to develop a plan that will maintain the financial security of individuals and their families. Estate planning has come to include and mean lifetime planning that leads to creation, conservation and transfer of assets. Estate planning should also facilitate the intended and orderly transfer of property at death, taking into consideration the family unit and the potential costs of different methods.

1

---

Telephone (866) 226-2224 – [www.naepc.org](http://www.naepc.org) – [admin@naepc.org](mailto:admin@naepc.org) – Facsimile (216) 696-2582

*The Association of Choice for Estate Planning Professionals*

*AEP Application For Applicants Who Have 15 Years of Experience*



## National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

Estate planning activities could include the following functions appropriate to the applicant's respective discipline(s):

- Administering estates and trusts
- Analyzing existing life insurance coverage for continuing relevance
- Analyzing proposed transactions for estate and gift tax implications
- Attending Estate Planning Council Meetings and Other Estate Planning Educational Events
- Business Succession Planning
- Charitable/gifting planning
- Designing estate plans
- Designing Qualified and Non-Qualified Retirement Plans
- Developing strategies to minimize potential estate and gift taxes
- Developing programs to conserve assets during lifetime and at death
- Drafting estate planning documents
- Facilitating, conducting, teaching, and/or moderating seminars, workshops, and continuing education programs in estate planning; estate, gift and/or generation-skipping taxes; or business succession planning that would qualify for the continuing education requirement to maintain the AEP® designation in active status
- Life Settlements of Life Insurance Policies
- Preparing estate and gift tax returns
- Preparing fiduciary accountings
- Preparing fiduciary income tax returns
- Probating wills & administering estates
- Proposing life insurance solutions consistent with estate plans
- Retirement distribution planning
- Succession planning
- Teaching courses in estate planning; estate, gift and/or generation-skipping taxes; or business succession planning by a full time professor at a college, university or school of law

3. **Experience requirement.** An applicant must have a **minimum of fifteen (15) years of experience** engaged in estate planning and estate planning activities in one or more of the professional disciplines described above in order to be exempt from the graduate coursework requirement and to qualify under the experience exception.
4. **Membership requirement.** AEP® applicants are required to be members of, and continuously maintain membership in, an affiliated local or regional estate planning council where such membership is available. Where no affiliated local council membership is available, the applicant is required to continuously maintain an At-Large individual membership in the National Association of Estate Planners & Councils.

While it is the policy of NAEPC to require membership in the affiliated local or regional affiliated estate planning council where such membership is available, it is recognized that this membership may not always be available for all AEP® applicants due to: geographical location (within 50 miles or 60 minutes driving time); local affiliated estate planning council

2

---

Telephone (866) 226-2224 – [www.naepc.org](http://www.naepc.org) – [admin@naepc.org](mailto:admin@naepc.org) – Facsimile (216) 696-2582

*The Association of Choice for Estate Planning Professionals*

*AEP Application For Applicants Who Have 15 Years of Experience*



## National Association of *Estate Planners & Councils*

---

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

limits on the number of members from each discipline; unaffiliated local estate planning councils; or other local estate planning council membership criteria that prevent the AEP® applicant from belonging to an affiliated local estate planning council. If affiliated local estate planning council membership is not available for any of the foregoing reasons, then NAEPC requires that AEP® applicants obtain, and maintain, individual membership in NAEPC until such time as they can become a member of an affiliated local or regional estate planning council. The current dues for the At-Large individual membership in the NAEPC are \$80.00 a year. The individual NAEPC membership dues are in addition to the annual dues for AEP® membership that is required to maintain, and use, the AEP® designation.

5. **Professional reputation and character requirement.** First, an applicant must continuously be in good standing with the applicant's respective professional organization and/or license authority (e.g., State Bar Association or State Supreme Court for attorneys, etc.). Specifically, an applicant for the AEP® designation who has been the subject of a disciplinary action by (1) a governing board, commission or other entity for any professional designation or certification held by the applicant; (2) any state or federal regulatory authority; or (3) any court of law, for an act or omission that constitutes misconduct, whether ethical, civil or criminal, may not be awarded the AEP® designation until a minimum of five (5) years has elapsed following the resolution of the misconduct constituting the grounds for discipline. If the AEP® Committee deems the misconduct to have been particularly egregious, it may require the elapse of a longer period of time than five (5) years. The Committee may, in its sole discretion, treat the presence of any past disciplinary action, no matter how slight, as sufficient grounds to deny an application for the AEP® designation.

Second, an applicant must provide the names and addresses of three professional individuals as references. The applicant must also provide each individual referrer a copy of the Reference Form to be returned to the NAEPC. **Each reference form must be completed in its entirety in the referrer's own handwriting or by using his or her own typewriter or word processor. Forms completed by the applicant will not be accepted.** Two of the professional references must be from individuals who primarily practice in **two** different professional disciplines from each other and from the applicant, and one of the professional references must be from an individual who primarily practices in the same professional discipline as the applicant. Thus, three different disciplines are represented by the professional references. No reference may be from either (1) persons who work for the same company or firm as the applicant, or (2) who are related within the fourth degree of consanguinity to the applicant. Professional references should be from individuals with



## National Association of *Estate Planners & Councils*

---

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

whom the applicant has worked on estate planning cases and assignments (except for the reference from the individual in the same primary discipline), individuals who are familiar with the applicant's professional capabilities and experience and who are currently actively engaged in estate planning. It is recommended that the applicant select references who can verify that the applicant has been practicing in estate planning activities for at least fifteen (15) years. Professional disciplines are limited to attorneys (JD), accountants (CPA), insurance and financial planners (CLU®, ChFC® or CFP®), and trust officers (CTFA).

Finally, in addition to the three (3) professional references, the applicant must secure a completed Affiliated Local Estate Planning Council Membership Verification Form signed by the council president and one additional council officer who will be asked to provide information on the applicant's professional capabilities, reputation and experience. As with the reference forms above, this form should also be completed in its entirety in the handwriting of the officers of the council or by using their typewriters or word processors.

6. **Commitment to NAEPC Code of Ethics requirement.** The applicant must sign a declaration statement to continuously abide by the NAEPC Code of Ethics.
7. **Dedicated to team concept requirement.** The applicant must acknowledge a commitment to the team concept of estate planning by signing a declaration statement.
8. **Continuing education requirement.** The applicant must satisfy a minimum of thirty (30) hours of continuing education during the prior twenty-four (24) months, of which at least fifteen (15) hours **MUST have been in estate planning.** Applicants may be requested to produce documentation to substantiate any activity claimed.
9. **Annual dues and re-certification requirement.** Designation holders are required to continuously maintain annual membership in order to use the AEP® designation. (Annual AEP® membership dues are currently \$150.00.) Failure to maintain annual membership or failure to meet or comply with the re-certification requirements described below will result in the revocation of the AEP® designation, until such time as the requirements are met.



## **National Association of *Estate Planners & Councils***

*1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114*

On an annual basis, designation holders must certify or re-certify that:

- (1) They are continuously engaged in estate planning activities in their professional discipline;
- (2) They are in good standing with their respective professional organizations and/or license authorities and are not subject to any disciplinary misconduct or investigation;
- (3) They maintain membership in an affiliated local or regional estate planning council where such membership is available (availability must be reassessed by designee for annual recertification); otherwise they must be an individual, At-Large member of the NAEPC and maintain that membership;
- (4) They have abided by and will continue to abide by the NAEPC Code of Ethics;
- (5) They are dedicated to the team concept of estate planning; and
- (6) They have currently satisfied the continuing education requirements of their designated professional discipline and have maintained a minimum of thirty (30) hours of continuing education during the prior two (2) years, of which at least fifteen (15) hours were in estate planning.

**10. Annual audit of certification requirements.** On an annual basis, the AEP® Committee will determine, with the approval of the NAEPC Board of Directors, the percentage of active designation holders to be audited. If an active designation holder is chosen for audit, a letter from the Chairperson/s of the Audit Committee will be sent via Certified Mail asking for verification that the designation holder is in good standing with his or her respective professional organization and/or licensing authority; current with the continuing education requirements of thirty (30) hours, fifteen (15) of which must have been in estate planning, earned during the prior two (2) calendar years; and verification of membership from the appropriate affiliated local estate planning council of which the AEP® is a member. If the audited AEP® is not a member of an affiliated local estate planning council, a reason for this must be provided. It is the responsibility of each designee who is not a member of an affiliated local estate planning council to reassess this on an annual basis. Failure to comply with the audit request results in a “cease and desist” letter sent to the AEP® via US Certified Mail with a delivery confirmation stating that the AEP® is considered inactive and ineligible to use the designation or promote oneself as an AEP® until such time as the audit information has been submitted to and approved by the NAEPC national office.



## National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

### CODE OF ETHICS

#### Preamble

The National Association of Estate Planners and Councils (NAEPC) is dedicated to setting and promoting standards of excellence for professionals in estate planning.

Membership in the Association comes from one of three sources. The first source of member is one who joins the NAEPC through membership in an affiliated local council. The second source of member is an at-large member who joins the NAEPC as an individual due to the local council being unaffiliated. The third source of member is an at-large member, one who is unaffiliated with a local council, whether or not the local group is not an affiliated member of the NAEPC.

To those who meet its stringent admission standards, which include, among other things, significant prior experience in estate planning activities and material formal education in the subject matter, the NAEPC confers the Accredited Estate Planner® (AEP®) designation.

The NAEPC recognizes the importance of promulgating a code of behavior for members that emphasizes a team approach to estate planning, and relies upon the competency, knowledge, professionalism, integrity, objectivity, and responsibility of each person qualifying as a candidate for certification.

In fulfillment of this mission, the Association's Board of Directors has adopted this Code of Professional Responsibility, which embodies the professional behavior expected of all NAEPC members, and which is consistent with the Codes of Ethics of the other gateway professional designations under which a member must conduct himself/herself.

That is, the NAEPC recognizes that those who attain the AEP® designation already possess other professional designations, such as Attorney at Law, Certified Public Accountant, Chartered Life Underwriter®, Chartered Financial Consultant®, Certified Financial Planner®, and Certified Trust and Financial Advisor. Each of those gateway designations imposes a Code of Ethics on its members. The NAEPC intends that its Code of Ethics be consistent with those Codes already imposed on its members when the AEP® title is conferred.



## **National Association of *Estate Planners & Councils***

*1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114*

### Professional Responsibilities

A member of the NAEPC is required to conduct himself/herself at all times in the following manner:

1. To uphold the integrity and honor of the profession and to encourage respect for it. This involves promoting the continual development of the estate planning industry, as well as the member's respective specialization.
2. To be fair. This requires that a professional treat others as he/she would wish to be treated if in the other's position. It also means that a member shall disclose conflicts of interest in providing estate planning services.
3. A member shall continually improve his/her knowledge, skill, and competence throughout his/her working life.
4. To do the utmost to attain a distinguished record of professional service based upon diligence. This means that a professional must act with patience, timeliness, and consistency, and do so in a prompt and thorough manner in the service of others.
5. To support the established institutions and organizations concerned with the integrity of his/her profession.
6. To respect the confidentiality of any information entrusted to, or obtained in the course of, the member's business or professional activities.
7. To regulate himself or herself. That is, every member has a two-fold duty to abide by his/her other applicable professional codes of ethics, and to also facilitate the enforcement of this Code of Professional Responsibility. This also means expeditiously reporting breaches of professional responsibility, including one's own, to the NAEPC. The NAEPC assumes responsibility for diligently investigating each reported breach. Confirmed breaches will result in discipline by the Association, and can include dismissal for the most egregious offenses.
8. To comply with all laws and regulations, in particular as they relate to professional and business activities.
9. To cooperate with Association members, and other estate planning professionals, to enhance and maintain the estate planning profession's public image, and to work together to improve the quality of services rendered.



## National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

### ACCREDITED ESTATE PLANNER® CHECK LIST APPLICANTS APPLYING WITH 15 YEARS OF EXPERIENCE ONLY

#### INSTRUCTIONS TO APPLICANT

Please make sure that all of the following materials are included when returning your application to the NAEPC National Office. Unless special circumstances are brought to the attention of the NAEPC National Office staff, all applicants must complete the application process providing all required information, the three (3) professional references, and the affiliated local council membership verification form, if appropriate, within six (6) months of submitting the application form or the applicant will be required to re-apply and remit another non-refundable application fee. All applications are reviewed by a national AEP® Review Committee that may, as part of the review, interview the applicant and/or the professional references. If you have any questions or need additional information, please call (866) 226-2224.

Please forward your completed packet to: National Association of Estate Planners & Councils  
1120 Chester Ave., Suite 470  
Cleveland, OH 44114-3521

- \_\_\_\_\_ Completed Application (pgs. 9 - 13), including Declarations Page (pg. 14)
- \_\_\_\_\_ Copy of licenses and/or certificates for each license, degree, and/or designation
- \_\_\_\_\_ The names and addresses of the three professional references (pg. 15)
- \_\_\_\_\_ Three reference forms – these may be mailed to the NAEPC under separate cover (pg. 16)
- \_\_\_\_\_ Affiliated Local Council Membership Verification Form (pg. 17), *or*  
\$80.00 Individual NAEPC membership dues
- \_\_\_\_\_ Fees
  - \_\_\_\_\_ \$300.00 Application Fee (**non-refundable**)
  - \_\_\_\_\_ \$150.00 Yearly Dues (to be submitted with application)
  - \_\_\_\_\_ \$80.00 Individual At-Large NAEPC Membership Dues (if required as noted on P. 13)

All checks should be made payable to NAEPC ~ OR ~ We accept VISA, MasterCard & American Express

**COMMENTS and/or CREDIT CARD INFORMATION (Credit Card Number; Expiration Date; and Signature)**

---

---

*ALL REQUIRED FORMS ARE INCLUDED IN THIS PACKET*





# National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## APPLICATION

### FOR DESIGNATION AS AN ACCREDITED ESTATE PLANNER®

#### PERSONAL INFORMATION (Please print or type)

Name \_\_\_\_\_

Date of Birth \_\_\_\_\_

Professional Designation(s) / Degree(s) \_\_\_\_\_

Name of Firm or Organization \_\_\_\_\_

Title \_\_\_\_\_

Business Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ FAX Number \_\_\_\_\_

Email Address \_\_\_\_\_

Website Address for listing on NAEPC Website \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Telephone Number \_\_\_\_\_

Alternative Email Address \_\_\_\_\_

How did you learn of the AEP® Designation?  Council  Designee  The American College

NAEPC Web Site  Other



# National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## PROFESSIONAL CREDENTIALS

My professional license(s) / designation(s) (listed below) are currently in effect:

- CPA Certificate Number \_\_\_\_\_ by State of \_\_\_\_\_ Year Issued \_\_\_\_\_
- State Bar License Number \_\_\_\_\_ by State of \_\_\_\_\_ Year Issued \_\_\_\_\_
- CLU® (Student Identification Number, if available) \_\_\_\_\_ Year Attained \_\_\_\_\_
- ChFC® (Student Identification Number, if available) \_\_\_\_\_ Year Attained \_\_\_\_\_
- CFP® Identification Number \_\_\_\_\_ Year Attained \_\_\_\_\_
- CTFA Identification Number \_\_\_\_\_ Year Attained \_\_\_\_\_
- I am subject to FINRA regulation\* and hold the following License(s) \_\_\_\_\_  
 (\*Please note that any disclosure event included in the FINRA report will be reviewed and may require explanation or clarification by the applicant)

Please supply a copy of licenses and/or certificates for each license and/or designation. For degrees earned, please provide the name of degree, educational institution, and year awarded.

---

---

## PROFESSIONAL DISCIPLINE

I am presently engaged in “estate planning activities” **primarily** (check only one primary discipline) as:

An attorney \_\_\_\_\_, an accountant \_\_\_\_\_, an insurance professional and financial planner \_\_\_\_\_, or a trust officer \_\_\_\_\_.

## EXPERIENCE REQUIREMENT

I have the required experience in estate planning activities in one or more of the aforementioned disciplines. Detailed below is the *percentage* of my time devoted to estate planning activities (practice, educational activities, etc.) in the indicated years. (Please refer to the definition of estate planning and estate planning activities on pages 1-2 when answering these questions.)

Current Year \_\_\_\_\_ Last Year \_\_\_\_\_ 2 Years Ago \_\_\_\_\_ 3 Years Ago \_\_\_\_\_ 4 Years Ago \_\_\_\_\_

Total Years of Experience in Estate Planning\*\*: \_\_\_\_\_

\*\* (A minimum of 15 years of experience is required for this applicant to be exempt from our graduate coursework requirement )



# National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## EMPLOYMENT HISTORY

Please provide the following information in the space below to **verify the fifteen (15) years that you have been actively practicing as an estate planner** or if you prefer you may attach your resume provided it contains all of the information requested below:

Place of Employment	Position and Title	Start and End Dates	% of Time Devoted to Estate Planning (see definition on pages 1-2)

In addition, please provide specific information detailing the types of estate planning activities that you have been engaged in, including, but not limited to, estate, gift and/or generation skipping taxes; types of trusts employed; charitable planning techniques; insurance and financial planning instruments; and business succession planning with a chronological timeline. ***NOTE: In the interest of confidentiality, please do not include client names or company names of yourself or those you have counseled or any information that could reasonably identify those involved.***

---



---



---



---



---



---



---



---



---



---

**Please use another sheet if necessary**



# **National Association of *Estate Planners & Councils***

*1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114*

## PUBLICATIONS AND SPEAKING ENGAGEMENTS

Please provide a listing of articles or materials that you have authored with publication name and year along with any speaking engagements indicating the topic of the speaking engagement, the group spoken to, the location and the date, if any:

---

---

---

---

---

---

---

---

---

---

## HONORS AND PROFESSIONAL AWARDS

Please provide a listing of any honors or awards which you have received as a result of your professional or civic activities indicating the name of each organization bestowing the honor or award, if any:

---

---

---

---

---

---

---

---

## MEMBERSHIP IN PROFESSIONAL AND CIVIC ORGANIZATIONS AND ASSOCIATIONS

Please list any professional organizations and associations of which you are a member, including any leadership positions, and dates of membership, if any:

---

---

---

---

---

---

---

---



## National Association of *Estate Planners & Councils*

*1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114*

### MEMBERSHIP REQUIREMENT

1. I am a member, in good standing, of the \_\_\_\_\_  
Estate Planning Council which is \_\_\_\_\_ or is **NOT** \_\_\_\_\_ affiliated with the NAEPC.

If your council is **not affiliated** with NAEPC, please complete Number 2 and see footnote below.

2. I am not a member of an **affiliated** estate planning council because\*  
(Examples: geographic restrictions, restrictions on membership, etc.)

---

---

**\*If you are not a member of an affiliated Council for the reason/s outlined above, please include \$80.00 for Individual NAEPC membership dues in your remittance.**



## National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

### APPLICANT DECLARATIONS

*I certify that I am in good standing with my professional organization and/or license authority. I further certify that I have not been the subject of a disciplinary action by (1) a governing board, commission or other entity for any professional designation or certification that I hold; (2) any state or federal regulatory authority; or (3) any court of law, for an act or omission that constitutes misconduct, whether ethical, civil or criminal, within the past five (5) years.*

*I agree to continuously abide by the NAEPC Code of Ethics, a copy of which is included with this application, and can also be found by visiting the NAEPC website, [www.naepc.org](http://www.naepc.org).*

*I hereby acknowledge that I understand the team concept of estate planning and agree to abide by such concept while holding the designation of ACCREDITED ESTATE PLANNER®.*

*I certify that I have satisfied a minimum of thirty (30) hours of continuing education during the previous twenty-four (24) months, of which at least fifteen (15) hours have been in estate planning. I also understand that I may be required to produce documentation substantiating any activity for which I claim credit.*

*I authorize the NAEPC to contact any person whom I have named as a reference and to contact my applicable licensing or regulatory authority regarding my credentials, and I authorize such persons or authorities to respond to any inquiry.*

*Further, I agree, upon receiving the designation of ACCREDITED ESTATE PLANNER®, to maintain membership in an affiliated estate planning council where such membership is available, or as an At-Large Member in the National Association of Estate Planners & Councils, and to abide by any continuing education and **re-certification** requirements for ACCREDITED ESTATE PLANNERS®. Furthermore, I understand that, as an ACCREDITED ESTATE PLANNER®, I am required to maintain annual AEP® membership in order to use the designation. I agree to promptly supply third-party verification or information from which third-party verification may be obtained regarding any of the foregoing, if I am one of the persons randomly selected for audit. Furthermore, I understand that, if I do not comply with the above requirements, I am ineligible to use the AEP® designation or represent myself as an ACCREDITED ESTATE PLANNER®. I agree and acknowledge that, if I use the AEP® designation after my right to do so has been rightfully terminated by the NAEPC, then I will be subject to injunctive relief through the courts of such jurisdiction wherein (1) the NAEPC then has its administrative offices, (2) the NAEPC is incorporated, or (3) the then current President of the NAEPC resides. I further agree and acknowledge that I shall be liable for all costs, including attorney fees, incurred by the NAEPC in obtaining such injunctive relief.*

*I hereby certify that the information in this application is true and correct to the best of my knowledge and belief. If any of the above statements is determined to be false, or if I do not, in fact, meet the aforementioned requirements, I agree to surrender any certificate that may have been awarded and promptly cease to represent myself as an ACCREDITED ESTATE PLANNER®, and I authorize the National Association of Estate Planners & Councils to publicize the removal of my designation as an ACCREDITED ESTATE PLANNER®.*

NAME (Please print or type) \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

14

---

Telephone (866) 226-2224 – [www.naepc.org](http://www.naepc.org) – [admin@naepc.org](mailto:admin@naepc.org) – Facsimile (216) 696-2582

*The Association of Choice for Estate Planning Professionals*

*AEP Application For Applicants Who Have 15 Years of Experience*



# National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## I HAVE REQUESTED PROFESSIONAL REFERENCES FROM THE FOLLOWING:

*Please note that one reference must share the same primary discipline as the applicant and the other two references must be from **two** different disciplines; references must be actively engaged in estate planning and may not be related to the applicant or work for the same firm or company.*

NAME: \_\_\_\_\_

FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY, STATE & ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ Email \_\_\_\_\_

PRIMARY PROFESSIONAL DISCIPLINE: \_\_\_\_\_

~

NAME: \_\_\_\_\_

FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY, STATE & ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ Email \_\_\_\_\_

PRIMARY PROFESSIONAL DISCIPLINE: \_\_\_\_\_

~

NAME: \_\_\_\_\_

FIRM: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY, STATE & ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ Email \_\_\_\_\_

PRIMARY PROFESSIONAL DISCIPLINE: \_\_\_\_\_



# National Association of *Estate Planners & Councils*

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## REFERENCE FORM

### FOR DESIGNATION AS AN ACCREDITED ESTATE PLANNER®

PLEASE PRINT OR TYPE

\_\_\_\_\_ is an applicant for designation as an ACCREDITED ESTATE PLANNER® and has selected you as a reference. Your response to this inquiry is very much appreciated and will be held in the strictest confidence. Please note that as a reference you may not be related to the applicant or work with the same firm or company as the applicant, you must be actively engaged in estate planning, and you may be contacted by telephone to discuss the applicant.

#### INSTRUCTIONS FOR COMPLETING THIS FORM

1. Use this form for your response **which must be completed in its entirety by you personally.**
2. Base your responses only on the work performed by the applicant with which you are personally familiar.
3. Either return this form to the applicant or mail it directly to the NAEPC at:  
NAEPC ~ 1120 Chester Ave., Suite 470 ~ Cleveland, OH 44114-3514

#### PLEASE ANSWER THE FOLLOWING QUESTIONS:

1. How long have you known the applicant? \_\_\_\_\_
2. Please describe the services provided by the applicant in the area of estate planning in which the applicant participated with you as a member of an estate planning team.  
\_\_\_\_\_  
\_\_\_\_\_
3. Does the applicant perform in a professional manner?  Yes  No
4. To the best of your knowledge, how long has the applicant been involved in estate planning? **Please check the space preceding appropriate response**  
 5 - 10 years  10 - 15 years  15 - 20 years  20+ years  I don't know
5. Do you recommend this individual for the AEP® designation?  Yes  No
6. Please state why you feel the applicant deserves to be awarded the AEP® designation.  
\_\_\_\_\_  
\_\_\_\_\_

YOUR NAME \_\_\_\_\_

YOUR **PRIMARY** PROFESSION: **Please check the space preceding the name of your primary discipline**

Attorney  Accountant  Insurance and Financial Planning  Trust Officer

**Please check the space preceding any of the following designations that you hold:**

JD  CPA  CLU®  ChFC®  CFP®  CTFA

ARE YOU RELATED TO THE APPLICANT?  Yes  No If yes, how related? \_\_\_\_\_

ARE YOU ACTIVELY ENGAGED IN ESTATE PLANNING?  Yes  No

NAME OF YOUR FIRM OR ORGANIZATION \_\_\_\_\_

IS YOUR FIRM AFFILIATED WITH THE APPLICANTS FIRM?  Yes  No If yes, how affiliated? \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

TELEPHONE NO. \_\_\_\_\_ FAX NO. \_\_\_\_\_

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

EMAIL \_\_\_\_\_





# National Association of Estate Planners & Councils

1120 Chester Avenue – Suite 470 – Cleveland, Ohio 44114

## **AFFILIATED ESTATE PLANNING COUNCIL MEMBERSHIP VERIFICATION for AEP® APPLICANT**

**PLEASE PRINT OR TYPE**

\_\_\_\_\_ is an applicant for designation as an **ACCREDITED ESTATE PLANNER®**. Our guidelines require membership in a local council **affiliated** with NAEPC and completion of this form is, therefore, necessary to complete the AEP® application process. Your response to this inquiry is very much appreciated and will be held in the strictest confidence.

### **INSTRUCTIONS FOR COMPLETING THIS FORM**

1. Use this form for your response.
2. Base your response on information personally known to you or the officers of your Estate Planning Council, or if you do not know the applicant well enough, to the best of your information and belief.
3. Be sure to have the form signed by both the current Council President and one additional Council officer.
4. Either return this form to the applicant or mail it directly to the NAEPC at:  
NAEPC ~ 1120 Chester Ave., Suite 470 ~ Cleveland, OH 44114-3514

### **PLEASE ANSWER THE FOLLOWING QUESTIONS:**

1. Is the applicant a member in good standing of your Council?  
\_\_\_\_ Yes      \_\_\_\_ No
2. If "Yes", under which discipline is the membership held? *Please check the space preceding the discipline*  
\_\_\_\_ Attorney    \_\_\_\_ Accountant    \_\_\_\_ Insurance and Financial Planner    \_\_\_\_ Trust Officer  
\_\_\_\_ Other (Please specify \_\_\_\_\_)
3. Estimate the number of years the applicant has been a member of your local council: \_\_\_\_\_
4. To the best of your knowledge, how long has the applicant been involved in estate planning? *Please check the space preceding the number of years*  
\_\_\_\_ 5-10 years    \_\_\_\_ 10-15 years    \_\_\_\_ 15-20 years    \_\_\_\_ 20+ years    \_\_\_\_ Don't know
5. Do you recommend this individual for the AEP® designation? \_\_\_\_ Yes    \_\_\_\_ No
6. If you do not know the applicant well enough to make a positive recommendation, do you know of any reason why this applicant should not be awarded the AEP® designation? \_\_\_\_\_

NAME AND LOCATION OF COUNCIL \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

TEL. NO. (    ) \_\_\_\_\_ FAX NO. (    ) \_\_\_\_\_

EMAIL \_\_\_\_\_ DATE \_\_\_\_\_

PRESIDENT'S PRINTED NAME and SIGNATURE \_\_\_\_\_

PRINTED NAME and SIGNATURE OF ADDITIONAL OFFICER \_\_\_\_\_

OFFICE HELD \_\_\_\_\_

**Telephone (866) 226-2224 – www.naepc.org – admin@naepc.org – Facsimile (216) 696-2582**

*The Association of Choice for Estate Planning Professionals*

*AEP Application For Applicants Who Have 15 Years of Experience*