



National Association of Estate Planners & Councils
 1120 Chester Avenue - Suite 470, Cleveland, Ohio 44114

National Speakers Bureau Information Package

A copy of all or a part of this information will be available on the NAEPC website, www.naepc.org. Please type or print your responses and email this sheet to Eleanor M. Spuhler at admin@naepc.org. Please include "application for online speakers bureau" in the subject line.

Personal Information

Name: Alexander A. Bove, Jr. Date Submitted: August 29, 2008

Professional Designations (check all that apply):
 Attorney , CPA , TO , CLU , CFP® , ChFC AEP Other: _____

Member of the following estate planning council(s): Boston Estate Planning Council

Firm Name: Bove & Langa, P.C.

Address: Ten Tremont Street, Suite 600, Boston, MA 02108

Work Phone: 617-720-6040 Fax: 617-720-1919

Email: bove@bovelanga.com Website: www.bovelanga.com

Name and contact information for the person that should be contacted at your office for questions or inquiries about potential speaking engagements: Katherine Levin; Alexander A. Bove, Jr.

Speaking Information

Please list the most significant speaking engagements in the last three years:

Date	Sponsor	Topic
_____	<u>SEE ATTACHED</u>	<u>SEE ATTACHED</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

Do you have presentation references that local EPCs can contact (list name, organization and phone number)?

- Linda M. Surovick, Boston Estate Planning Council, 617-266-1919
- Lonnie G. McGee, Southern California Tax & Estate Planning Forum, 800-332-3755
- Barry L. Kohler, Esq., Maine Estate Planning Council, 207-773-6565
- Daniel Stuenzi, National Network of Estate Planning Attorneys, 800-638-8681

**PROGRAMS:
(LECTURER, MODERATOR, PANELIST)
OF ALEXANDER A. BOVE, JR.:**

Over the past 30 years Mr. Bove has delivered well in excess of one hundred lectures (over and above law school lectures). Following is a sampling of the more recent lectures over the past few years.

NOTE: this is a PARTIAL listing of Mr. Bove's speaking engagements for the years indicated. Mr. Bove has been actively presenting professional talks since 1973:

<u>Organization</u>	<u>Subject</u>	<u>Location</u>	<u>Date</u>
The Southern California Tax and Estate Planning Forum	<i>The Trust Protector: Friend, Foe, or Fiduciary?</i>	San Diego CA	October 2008
The Southern California Tax and Estate Planning Forum	<i>The Letter of Wishes: Directing Discretion in Discretionary Trusts</i>	San Diego CA	October 2008
34 th Annual Notre Dame Tax and Estate Planning Institute	<i>The Trust Protector: Friend, Foe, or Fiduciary?</i>	South Bend IN	September 2008
Great Plains Federal Tax Institute	<i>The Trust Protector: Friend, Foe, or Fiduciary?</i>	Omaha NB	November 2007
The Southern California Tax and Estate Planning Forum	<i>The Trust Protector: Friend, Foe, or Fiduciary?</i>	San Diego CA	October 2007
Il Trust in Italia	<i>The United States As An Offshore Asset Protection Trust Jurisdiction</i>	Rome, Italy	October 2007
Financial Events International – Geneva	<i>Asset Protection: The Missing Chapter From the Family Office Manual</i>	New York, NY	May 2007

<u>Organization</u>	<u>Subject</u>	<u>Location</u>	<u>Date</u>
Maine Estate Planning Council	<i>Domestic Asset Protection Trust And Trust Protectors</i>	Falmouth, ME	May 2007
Suffolk University	<i>How to Succeed in Business Succession</i>	Boston, MA	April 2007
ACTEC Annual Meeting	<i>Fraudulent Transfers and The Lawyer's Dilemma: The Duty to Protect the Client's Assets vs. The Ethical Duty to The Public</i>	Scottsdale, AZ	March 2007
41 st Annual Heckerling Institute on Estate Planning	<i>The Ethics of Asset Protection Planning - an Oxymoron?</i>	Orlando, FL	January 2007
New Hampshire Estate Planning Council	<i>Domestic Asset Protection Trusts</i>	Bedford, NH	September 2006
Boston University Medical Center	<i>Asset Protection Planning For The Physician and Medical Practice</i>	Boston, MA	June 2006
The International Academy of Estate and Trust Law	<i>The Trust Protector And Its Use In The United States</i>	Dublin, IRE	May 2006
Semi-Annual Estate Planning Collegium of The National Network of Estate Planning Attorneys	<i>The Trust Protector And Its Use In The United States</i>	Indianapolis, IN	May 2006
American Bar Assoc. Real Property Probate And Trust Division	<i>The Ethics of Asset Protection - An Oxymoron?: Panel Chair</i>	San Diego, CA	May 2006

<u>Organization</u>	<u>Subject</u>	<u>Location</u>	<u>Date</u>
Wealth Protection & Counseling in The New Age – Hosted by the Florida Bar Association	<i>De-Mystifying and Drafting The Offshore Asset Protection Trust</i>	Tampa, FL	April 2006
Second Annual International Estate Planning Institute – NY State Bar And STEP	<i>The Trust Protector: Figurehead or Fiduciary</i>	New York, NY	March 2006
National Association of Insurance and Financial Advisors	<i>Advisors Guide to Asset Protection Planning</i>	Worcester, MA	January 2006
IIR Family Office Management Conference	<i>Wealth Protection: Creating A Comprehensive Plan Across All Operations to Safeguard the Family Fortune</i>	Coral Gables, Fl	January 2006
4 th Annual International Trusts Congress	<i>The Use and Misuse of International Asset Protection Trusts in Various Jurisdictions</i>	London, England	December 2005
Top of the Table (Million Dollar Round Table)	<i>How to Protect Your Client's Assets with Life Insurance, Annuities, and Offshore Trusts</i>	Maui, HI	September 2005
New York State Bar Elder Law Section	<i>Creative Elder Law Planning With Private Annuities, Self-Canceling Installment Notes And Stripped Notes</i>	Boston, MA	August 2005
American Bar Assoc. Real Property Probate And Trust Division Spring Symposium	<i>Asset Protection Planning: Basic Track: Panel Chair</i>	Washington, DC	April 2005

<u>Organization</u>	<u>Subject</u>	<u>Location</u>	<u>Date</u>
New York State Bar Association –Elder Law Section	<i>Reserved Life Estates and Powers of Appointment</i>	New York, N.Y.	April 2005
Boston Estate Planning Council	<i>Combining a Variable Universal Life Policy With a Private Annuity The Best of All Worlds</i>	Boston, MA	February 2005
Massachusetts Continuing Legal Education: Estate Planning Conference 2005	<i>Moving the Immovable Protecting Massachusetts (and other) Real Estate from Creditors</i>	Boston, MA	January 2005
Southpac Group	<i>Conversation on Offshore Trusts and Asset Protection</i>	Miami Beach, FL	January 2005
Financial Planners Association	<i>What Financial Planners Need to Know About Asset Protection Trusts</i>	Virtual Teleconference Nationwide	September 2004
Nevis Financial Services	<i>Overlooked Legal and Administrative Issues With Asset Protection Trusts</i>	Nevis, West Indies	August 2004
LIMRA	<i>Combining a Variable Universal Life Policy With a Private Annuity And/Or a SCIN – The Best of all Worlds</i>	Chicago, IL	August 2004
American Association Of Attorney CPAs	<i>What Attorneys and Advisors Should Know About Asset Protection Planning; and A Review Of Notable Decisions Affecting Offshore Trusts</i>	Boston, MA	July 2004

<u>Organization</u>	<u>Subject</u>	<u>Location</u>	<u>Date</u>
Million Dollar Round Table	<i>Combining a Variable Universal Life Policy With a Private Annuity – The Best of All Worlds</i>	Anaheim, CA	June 2004
Florida Bar Association	<i>Asset Protection Trust Myths, Mysteries and Mistakes – Drafting Asset Protection Trusts that Really Work</i>	Miami, FL	May 2004



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List locations of the estate planning councils to whom you have talked in the last three years:

New Hampshire Estate Planning Council
Maine Estate Planning Council Boston Estate Planning Council

On average, how many times a year do you speak (to groups outside your own firm):
 4 - 5 within a fifty mile radius of your office ~ 4-5 more than fifty miles from your office

Have you written any (list the number): 1,000⁺ articles 5 books (The Complete Book of Wills, Estates and Trusts has more than 100,000 copies in print). Also, Former financial
 In what publications have you been quoted in the last five years (not as an author): columnist to Boston Globe, Wall Street Journal, New York Times, Worth Magazine, Consumer Reports (Financial)

Do your presentations generally include (check those that apply):
 a detailed outline PowerPoint slides Other: Narrative Paper

What requirements do you have for speaking?
 LCD projector lavalier microphone overhead projector
 flip chart Other (list): Podium Microphone

Do you charge for speaking (over your coach-class travel, lodging and meal costs)? Yes No
 If yes, what is the range of fees? \$2,500 and up, but fees waived in some cases
 List any other cost requirements (e.g., first class air): First class air and lodging

Please provide information on your unique talents & background for speaking:
30 years experience in specialized field; successfully presented more than 500 lectures;
in addition, taught for more than 20 years at university level law courses.
Public/professional lectures repeatedly evaluated at highest levels.

Topics for Presentations - please check those that apply

Tax Planning

- | | |
|--|---|
| <input type="checkbox"/> State Income Taxes | <input checked="" type="checkbox"/> International Taxes |
| <input type="checkbox"/> Federal Income Taxes | <input type="checkbox"/> Other Tax Issues: |
| <input checked="" type="checkbox"/> Federal Transfer Taxes | _____ |
| <input type="checkbox"/> Generation Skipping Taxes | _____ |
| <input type="checkbox"/> State Transfer Taxes | _____ |



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Estate Planning

- General Estate Planning
- Current Update on Recent Estate Planning Changes
- Trends in Estate Planning
- Planning for Gifts (e.g., exemptions, annual exclusions, 529 Plans)
- State Specific Estate Planning. List States: _____
- Life Insurance in Estate Planning
- Financial Decision Making in an Estate Plan
- Planning for Retirement Plans, IRAs & Other Employee Benefits
- Asset Protection Planning
- Valuation Issues in Estate Planning
- The Psychology of Planning
- Partnerships, LLCs and Entity Planning
- Planning for Divorce and/or Second Marriages
- Planning for Resident Aliens and Non-Resident Aliens
- Planning for Americans Living Overseas
- Other: All areas of trust planning, asset protection planning, advanced estate planning, international estate planning, business succession planning

Trusts & Estates

- | | |
|---|--|
| <input checked="" type="checkbox"/> Testamentary Trusts | <input checked="" type="checkbox"/> Special Needs Trusts |
| <input checked="" type="checkbox"/> Revocable Trusts | <input checked="" type="checkbox"/> Income Tax Planning for Estates and Trusts |
| <input checked="" type="checkbox"/> Lifetime Irrevocable Trusts | <input checked="" type="checkbox"/> Avoiding Common Mistakes in Estates and Trusts |
| <input checked="" type="checkbox"/> Life Insurance Trusts | <input checked="" type="checkbox"/> Choosing Fiduciaries |
| <input checked="" type="checkbox"/> Defective Trusts | <input checked="" type="checkbox"/> Other: |
| <input checked="" type="checkbox"/> Dynasty Trusts | <u>Letters of Wishes</u> |
| <input checked="" type="checkbox"/> S Corporation Trusts | _____ |
| <input checked="" type="checkbox"/> Charitable Trusts | _____ |
| <input checked="" type="checkbox"/> Incentive Trusts | _____ |
| <input checked="" type="checkbox"/> Minor Trusts | _____ |

Charitable Planning

- Using Charitable Trusts
- Planning for Charitable Transfers
- Private Foundations, Donor Advised Funds, Supporting Organizations, Endowments
- Life Insurance in Charitable Planning
- Other: _____

Elder Law Issues

- Entitlement Programs
- Long Term Care
- Incapacity Planning
- Other: _____



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Business Succession Issues

- Family Business Succession Planning
 Exit Planning
 Buy-Sell Agreements
Other: _____

Other Topics

- _____ Speaking and Writing to Grow your Estate Planning Practice
_____ Effective Networking
_____ Working with other Professionals
Other: _____

List the names of some of your most interesting presentations:

- o **The Trust Protector: Friend, Foe, or Fiduciary?**
- o **The Letter of Wishes: Directing Discretion in Discretionary Trusts**
- o **The United States As An Offshore Asset Protection Trust Jurisdiction**
- o **Domestic Asset Protection Trust and Trust Protectors**
- o **Combining a Variable Universal Life Policy With a Private Annuity and/or a Self-Canceling Installment Note - The Best of all Worlds**
- o **The Ethics of Asset Protection Planning - an Oxymoron?**
- o **How To Protect Your Client's Assets With Life Insurance, Annuities, and Offshore Trusts**
- o **Fraudulent Transfers and the Lawyer's Dilemma: The Duty to Protect The Client's Assets vs. The Ethical Duty to The Public**