



National Association of Estate Planners & Councils
1120 Chester Avenue - Suite 470, Cleveland, Ohio 44114

September 1, 2020

Dear NAEPC Members and Friends:

Through the early part of 2020, the board focused much of its effort and energy discussing the safety and feasibility of hosting the 57th Annual NAEPC Advanced Estate Planning Strategies Conference, which was scheduled from November 3-6, 2020 in Ft. Lauderdale, Florida. We considered many factors, especially the ability to provide you with a healthy environment, regularly-changing guidance from various state and national governing bodies, and, of course, the ongoing economic impact to our members, presenters, and sponsors.

In June, the Board of Directors announced the formal decision to cancel the in-person 57th Annual NAEPC Advanced Estate Planning Strategies Conference. We appreciate your allowing us to approach this decision thoughtfully and with the utmost of care and all of the kind and supportive comments that resulted from this announcement. While we are all disappointed, we truly believe the cancellation of the in-person conference was, and remains, in the best interest of all involved parties.

We are grateful to all of the sponsoring and exhibiting firms that planned on supporting the 57th Annual Conference and that have decided to be with us for the 58th Annual Conference in Las Vegas, especially those at the Premier and Partner level of support. We encourage you to familiarize yourself with and to continue to visit with these organizations throughout the year; links can be found at www.NAEPC.org/conference.

Premier Sponsor



Partner Sponsors



The Association of Choice for Estate Planning Professionals

Page 2

Now, for the exciting news! In the days and months following the announcement of the cancellation, we worked to determine how best to handle the various components of the Annual Conference, including technical education, Council Leadership Day, the Estate Planning Hall of Fame® and Hartman Axley Lifetime Service Award ceremonies, as well as related activities like the board meeting that typically takes place preceding the conference. It is with much excitement that I share the details for our first-ever virtual conference:

Tuesday, November 10, 2020
11:30 am ET – 5:00 pm ET
Martin M. Shenkman · Richard M. Weber · Natalie B. Choate

Due to the generous support of the 57th Annual Virtual NAEPC Advanced Estate Planning Strategies Conference, this event will be available free-of-charge for members and guests. You can learn more and register on our website at www.NAEPC.org/conference. The Board of Directors requests your support of this event and looks forward to welcoming a large and energetic crowd the November Virtual Conference.

If you have any questions feel free to contact me or Eleanor M. Spuhler of the NAEPC team at 866-226-2224 or conference@naepc.org.

Regards,

A handwritten signature in blue ink that reads "John P. Garniewski, Jr." with a stylized flourish at the end.

John P. "Jack" Garniewski, Jr., CPA/PFS, CFP®, AEP®
2020 President

[Read the Complete and Updated NAEPC Response to COVID-19](#)