



Thank you for your interest in becoming a “Value Partner” with the National Association of Estate Planners & Councils! Our partners offer valuable programs and services to the association’s designees, 260+ affiliated local estate planning councils and their 30,000 members at reduced pricing.

Information on how to become a value partner can be found online at http://www.naepc.org/member_services_submit.web and within this informational packet. Please contact our national office if you have questions prior to submitting your application.

For those companies / organizations that are applying for a time-sensitive conference or event, please make sure to send your details for review no less than four months in advance of the event date. Although we’ll review an application as it arrives, this four-month window will allow ample time for promotion within our allowable forms of communication.

I would like to outline how NAEPC works to “get the word out” about our value partners. The first action for an accepted benefit will be online placement within the sortable “member benefits” portion of www.naepc.org. This page also exists on the 180+ affiliated local council websites that are hosted by NAEPC (visit www.epccleveland.org for an example). The association publishes newsletters up to six times per year and information about all value partners is listed within each:

- *NAEPC News*, our most comprehensive newsletter
- *NAEPC Minute*, our informational message for the leaders of the affiliated local estate planning councils
- *AEP® Alert*, our publication just for Accredited Estate Planner® designees

Please be advised that NAEPC must comply with its privacy policy and membership commitments. As such, we will only communicate benefits to the membership as outlined above and will not generate email to the membership outside of these guidelines. Additionally, value partners are not permitted to email any segment of the NAEPC membership directly (including council contacts) and are prohibited from harvesting contact information from our website or any affiliated council website.

I also encourage you to consider having a presence at an upcoming annual conference. Your participation as a sponsor or exhibitor is just one more way to be in front of our members and our primary face-to-face event each year. Visit www.naepc.org/conference for more information about the annual conference and various opportunities.

Thank you for your interest in becoming a value partner, I look forward to welcoming you soon.

Sincerely,

A handwritten signature in black ink, appearing to read "Eleanor M. Spuhler", with a stylized flourish at the end.

Eleanor M. Spuhler
Executive Manager

NATIONAL ASSOCIATION OF ESTATE PLANNERS & COUNCILS

2001 CROCKER ROAD, SUITE 510 WESTLAKE, OH 44145
(866) 226-2224 · NAEPC.ORG



Member Benefit Application

Date: _____

Product Name or Organization Name: _____

Contact Person: _____

Address: _____

City, State & Zip: _____

Phone: _____ Fax: _____

Organization Website: _____

Email: _____

Please complete the following...

Our product or service best fits the following category(ies):

- software related to estate planning
- conferences, seminars, webinars and other educational opportunities (must supply complete registration brochure/program information and complimentary admission in order for committee to review)
- books, magazines and other publications related to estate planning
- industry-specific information related to estate planning (example: software specific to attorneys)
- programs and services appropriate for council development (example: Konica / Minolta)
- marketing and website design services
- other – please explain:

Please explain the discount being offered to NAEPC members with a notation of how the discount compares with relationships with other professional organizations (if applicable):

Please explain how the ordering process will be handled, include information about whether an online ordering system will be made available, etc.:

NATIONAL ASSOCIATION OF ESTATE PLANNERS & COUNCILS



Please list any additional details about the program or company you feel will be helpful for the committee review process:

By completing this application and returning it to the NAEPC office, I understand that...

- the product must be discounted specifically for the NAEPC and the cost should be less or equal to other benefit programs by the same company
- the company must provide the NAEPC with a 1 – 3 paragraph description of the program that will be posted on the NAEPC website and used in NAEPC newsletters
- the company agrees to provide NAEPC with one copy of the program materials and brochure, one complimentary admission to event/conference and one complimentary membership if benefit is a program or service with annual or monthly fees
- the company must provide the NAEPC with an online order form or other appropriate procedure for placing orders
- the company will provide the NAEPC with a letter if the benefit program is discontinued or discount level is changed
- if accepted, the company will not use the word “endorsed” on any website, brochure or materials associated with the product or service
- if accepted, the company agrees to provide NAEPC with a copy of any printed materials prior to printing or distribution of same
- the company understands that the NAEPC’s distribution to the membership of the affiliated local councils is limited to up to six times per year and that NAEPC will not provide a mailing list of council contacts or council members
- the company understands that they are not permitted to harvest member contact information from www.naepc.org or the membership roster of any affiliated local council website
- the company understands that all benefit partners will be asked to participate in a yearly review procedure

Signature _____ Date _____

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