Brian H. Ashe, CLU®, has been in the insurance and investment business since 1969, assisting clients with life, health, disability income, annuity and equity products. His work is concentrated in estate conservation, retirement planning, employee benefits, and business insurance strategies.

Brian is the Past President of the Million Dollar Round Table, an international organization with more than 90,000 members in 70 countries. It is recognized as the premier association of financial professionals. A popular speaker, Brian has addressed groups in 43 states and 17 foreign countries and writes the "Back Page" column for *Advisor Today* magazine. In 2012, he was awarded the John Newton Russell award, the life insurance industry's highest recognition. He is also President of Brian Ashe and Associates, Ltd, an insurance sales organization.

His articles and comments have appeared in the *Wall Street Journal, CBSMarketWatch.com*, *America On-line*, *Money Magazine*, *Redbook* magazine, the *Chicago Tribune*, *Crain's Chicago Business, Smart Money*, *Better Homes and Gardens*, *Life Insurance Selling*, the *Dallas Morning News*, *Pittsburg Post-Gazette*, the *National Underwriter*, *USA Today*, *Nerd Wallet* and *Life and Health Insurance Sales*. Over 60 radio stations and 95 television stations, including CNN, have broadcast interviews with Brian on financial planning matters, both in the United States and around the world.

Having served as the Executive Vice President of the Life and Health Insurance Foundation for Education, Brian is also the Past President of the Chicago Chapter of the Society of Financial Service Professionals. The father of four children, he maintains a second office in Palm Beach Gardens, Florida.