

Crystal Thompkins is the Principal and Founder of TrueCrystal Consulting, a philanthropic consulting firm committed to helping organizations and allied funders create a legacy through endowment building utilizing gift planning, equity-focused governance practices, and inclusive succession planning.

A Chartered Advisor in Philanthropy (CAP)[®], Certified Specialist in Planned Giving (CSPG), and Impact Philanthropy Advisor (IPA) with over 25 years of experience in planned giving program management, Crystal brings a depth of expertise in nonprofit and family legacy planning. She is also Director of Strategic Impact for Daylight, a global professional development community providing advisors with practical education, tools, frameworks, and research for modern philanthropic advising.

Prior to starting her consulting firm and joining Daylight, Crystal served as Head of Philanthropic Solutions for BNY Mellon Wealth Management leading the national strategy and thought leadership for the firm's philanthropic businesses. She was the direct manager of the planned giving business responsible for the administration and organizational support of over 100 national nonprofit planned giving programs and their donors, leveraging her extensive experience in charitable tax preparation, operations, and fiduciary services. She worked with individuals and families to align their values with their philanthropic goals, connecting passion, purpose, and planning.

Crystal is a frequent speaker at national conferences and has published articles in several publications including *Worth Magazine*, *ThinkAdvisor*, and *Planned Giving Today*. She is certified in DEI management and facilitates training in equitable and inclusive nonprofit and corporate practices. Her work in the community includes advisory council of Women of Color in Fundraising and Philanthropy (WOC); the editorial board of *Planned Giving Today*; the investment committee of the Winston-Salem Foundation; and the boards of the Black Philanthropy Initiative (BPI) and The Community Investment Network (CIN).

She also serves as the Executive Director of Dispersion Philanthropy, a 501(c)(3) nonprofit, leading Prismatic, an innovative program developed for BIPOC philanthropic advisor business owners to develop entrepreneurial leadership skills and sustainable business practices. Now entering its third year and supported by funders including the Gates Foundation and the W.K. Kellogg Foundation, Prismatic is a growing community of advisors of color from across the philanthropic ecosystem and has provided 22 entrepreneurs with financial capital to grow their firms.

Crystal and her husband, David, are permanent, life-long residents of North Carolina and are proud rescue fur baby parents and servants to their dog, "DJ" and cat, "Sinclair."